



Work for a company that appreciates you!



Territory Manager—Maine

Join a team that is committed to ensuring that our employees feel empowered, valued, and have opportunities for career growth and advancement.

Responsibilities include but are not limited to:

Responsible for carrying out all marketing functions in an assigned territory and serves as a liaison between company personnel and agency staff. Solicits new business from agents and maintains current business levels by meeting territory volume and profit objectives. Leads training to agency personnel on company products and services. Responsible for soliciting, appointing and managing new and existing agents representing MMG Insurance.

Qualifications:

- Bachelor's degree and 6-8 years related experience and/or training; or equivalent combination of education and experience
- CIC, CPCU or similar designation, preferred
- Sales oriented and results driven
- Exceptional interpersonal skills, effective with relationship building and conflict resolution
- Demonstrates excellent verbal and written communication skills
- Self-motivated, dynamic and flexible
- Solid time management and organizational abilities
- Proficient with group presentation
- Understands the importance of teamwork

Benefits offered by MMG:

MMG offers competitive benefits including options and choices to fit your needs such as medical, dental, life insurance, employee profit-sharing, disability income protection, 401k plan, paid time off, and education financial assistance.

About MMG:

Established in 1897, MMG has a rich history of providing peace of mind to our customers. We are headquartered in Presque Isle, Maine with operations in Maine, Vermont, New Hampshire, Pennsylvania and Virginia. A firm commitment to our employees and community along with outstanding customer service is our hallmark.

Please mail cover letter and current resume to: MMG Insurance Company; Attn. HR Business Partner

POB 729, Presque Isle, Maine 04769

Or email to human.resources@mmgins.com

Visit us at www.mmgins.com

or find us on Facebook at www.facebook.com/mmginsurance

