



GROW YOUR CAREER WITH A LEADER... GROW WITH MMG!

MMG Insurance is looking for a motivated professional with exceptional people skills located near the Bangor area to join our team as an Associate Territory Manager. As an Associate Territory Manager you will be responsible for the marketing functions within an assigned territory and serve as a liaison between company personnel and agency staff. This position requires quite a bit of travel and road time with a heavy focus on the Bangor and surrounding areas while offering competitive compensation and benefits. We reflect a supportive culture that appreciates excellent performance in a fast paced environment. This is YOUR chance to directly influence the path of a growing P&C Insurance carrier. If you are looking for personal and professional growth with a stellar company – come take a closer look!

Responsibilities:

- Assists with developing business plans for all assigned agencies, reviews results monthly, and takes appropriate actions to meet annual goals and objectives. Answers questions, receives requests for policy changes and updates automated records.
- Develops and applies knowledge of the marketplace to provide market intelligence to management in areas of coverages, programs, and rates from competitors
- Communicate the Company's philosophies, products, practices, and services, as needed.

Here's some of what you will need to have in order to be successful:

- Bachelor's degree and 2-4 years of related experience and or training; or equivalent combination of education and experience.
- The ability to professionally articulate a position/decision in an adversarial situation.
- Demonstrates skills in negotiating and influencing.
- Possesses above-average interpersonal, relationship skills.
- Demonstrates the ability to consistently maintain a positive attitude.
- Possesses a valid driver's license.

Benefits offered by MMG:

Our employees are the heart of our business – that's why we offer a competitive total rewards package that includes options and choices to fit your needs such as medical, dental, life insurance, employee profit-sharing, disability income protection, 401k plan, paid time off, and education financial assistance.

About MMG:

Established in 1897, MMG has a rich history of providing peace of mind to our customers. We are headquartered in Presque Isle, Maine with operations in Maine, Vermont, New Hampshire, Pennsylvania and Virginia. A firm commitment to our employees and community along with outstanding customer service is our hallmark.

Apply Online at:

www.mmgins.com Or email to human.resources@mmgins.com

