

MMG Insurance & Eastern Alliance:

A Winning Team for Workers' Comp Insurance



Underwritten by Eastern Alliance Insurance Group solely for the MMG Re® captive program.

A Partner With a Common Goal

Eastern Alliance is a best-in-class workers' compensation provider with industry-leading products and services designed to help protect policyholders and their employees – and make their lives easier. Eastern Alliance offers solid financial strength and stability with an A.M. Best Rating of "A" (Excellent).

Our partnership will provide a supplement to MMG's commercial lines product offerings while maintaining a user-friendly approach.

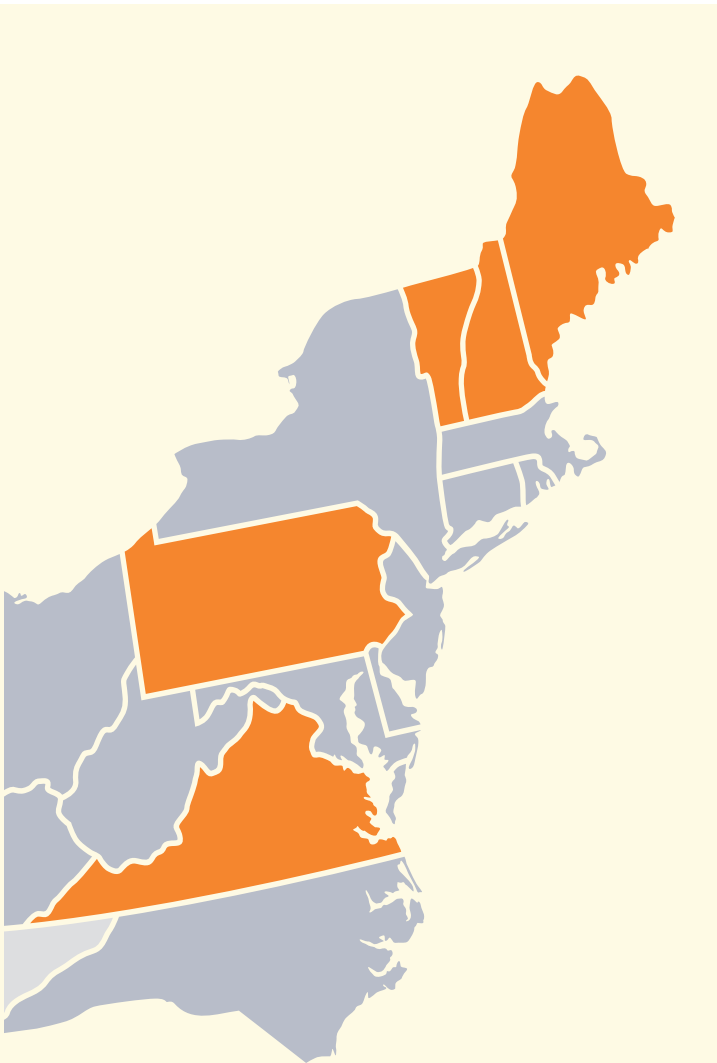
Working Together

Ease of doing business remains a top priority.

- Eastern Alliance quoting access through MMG's Agency Portal
- Best-in-class underwriting approach
- 3-tier pricing ability

MMG Insurance has partnered with Eastern Alliance to extend Eastern's workers' compensation products and services as companion offerings to MMG's commercial product lines. Transactions are facilitated through MMG subsidiary, MMG Financial Services. This unique design provides one point of entry to two best-in-class insurance carriers along with an aligned commitment to bring the best service and response time to both agents and policyholders.

All appointed agents in Maine, New Hampshire, Vermont, Pennsylvania, and Virginia will have access to this relationship. Only workers' compensation written as a companion policy to an MMG commercial lines policy will be entertained. MMG's underwriting processes remain the same; Eastern Alliance submissions will be approved by Eastern Alliance.



Workers' compensation available as a companion to MMG policies in all states (ME, NH, VT, PA, & VA).

Offering one point of entry to two best-in-class insurance carriers further positions MMG as a unique option in the marketplace.

We are excited to build upon years of proven success!



Going the Distance

Eastern Alliance will provide all servicing post-issuance. Policy changes should be submitted to your assigned MMG underwriter who will facilitate the change with Eastern Alliance.

There are two easy ways to obtain a quote:

1. Access MMG's Agency Portal to select "Rating," choose "Workers' Compensation," and select "Quote" to enter Eastern Alliance's eaport for workers' compensation quoting. Once you enter the Eastern Alliance site, you may enter the quote information or upload an Acord application to prefill the information needed to develop a quote.
2. Include a Workers' Compensation Acord application with your MMG companion policy submission for development of a quote.

A new submission can only be bound after, and is subject to, Eastern Alliance underwriting review. Eastern Alliance underwriters will notify MMG Insurance Services when a submission is approved. Your MMG underwriter will contact you to advise coverage may be bound.

Bills will be sent separately by Eastern Alliance. Workers' compensation policies will be offered Direct Bill or parallel pay®, a convenient "pay as you go" premium option.

Broker of Record letters for risks currently insured with Eastern Alliance are subject to management review.

In Your Corner So You Can Be In Theirs

Commission will follow Eastern Alliance's commission structure. MMG Insurance Services will issue a separate monthly commission statement and payment for business written through our partnership.

MMG's Contingency Bonus Plan will not factor in workers' compensation premiums and results.

All MMG agencies will be offered an Amendatory Agreement that authorizes participation in the program. You shall retain the exclusive ownership, use, and control of policy expirations and customer lists of business placed in this program.